



Recruitment of Chief Strategy Officer – VP (Strategy & Investor Relations) on Contract Basis

INDIAN BANK, a leading Public Sector Bank, with headquarters in Chennai having Branches/Offices all over India and abroad invites applications for the post of Chief Strategy Officer – VP (Strategy & Investor Relations) on Contract Basis.

The eligibility criteria and terms of service is furnished hereunder:

Name of the Post	Chief Strategy Officer – VP (Strategy & Investor Relations)
Nature of employment	On contract basis
Place of work	Indian Bank, Corporate Office, Chennai
Period of Contract	Fixed Term Engagement on Contract Basis for a period of 3 years extendable by another term of 3 years
Termination of contract	The contract can be terminated by either of the parties by giving one month's notice
Educational Qualification (as on 01/07/2020)	Graduate degree with any one or equivalent qualification as below: Chartered Accountant / Chartered Financial Analyst / MBA in Finance from a recognised Institute.
Mandatory Experience (as on 01/07/2020)	10 – 12 years experience in investment banking, fund raising and investor relations.
Desirable Experience	<ul style="list-style-type: none"> • Experience in banking sector specifically in capital management and strategy. • Good understanding of levers of capital management in Bank • Experience in capital markets . • Well versed with the SEBI guidelines in capital raising in India and abroad. • Knowledge of fundamental and technical study of banking stocks. • Experience in handling analyst meetings, concall and interviews etc
Age (as on 01/07/2020)	Minimum 40 years and maximum 55 years
Mode of selection	By way of Personal Interaction
Job profile	The Chief Strategy Officer – VP (Strategy & Investor Relations) shall be reporting to the Managing Director & Chief Executive Officer of the Bank.

<p>Indicative list of KRAs</p>	<ul style="list-style-type: none"> • Develop a framework for capital raising plan considering the capital and liquidity needs of the bank to fund growth and build buffer for stress. • Work with Risk Management and Planning Department to analyse the capital consumption trends and the risk adjusted performance of the portfolio • Road shows to raise funds by working with rating agencies, merchant bankers, legal advisors for issuance of equity, AT1 and Tier II bonds • Assist MD & CEO in investor meets with necessary strategic inputs. • Undertake analysis of the performance and long term rating of the Bank. • Seek and develop strategies to preserve/ free up capital including securitization with focus on risk adjusted return • Develop the Business and Operational Strategies for the Bank. • Evaluate and advise on the impact of short/long-range planning with help of Data Analytics, introduction of new programs/ strategies. • Track Products and Processes of the Competitors and industry best practices. • Actively support in keeping key strategy projects on track for timely implementation by synergizing with all the Stakeholders. • Develop go to market strategies and alliance eco system for acquisition and offloading risk • Develop strategic business plan for the year (incl. sensitivity analysis) and drive the annual planning exercise in individual businesses • Devise strategy for both organic and inorganic growth with clarity on factors such as Product / Geography/ Market share/ Culture & Operational fit/ Value accretive/ Governance standards, etc. On identification , and agreement by Board, pursue the implementation of strategy
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	<ul style="list-style-type: none"> • Communication with internal & external stakeholders about the progress in strategy • Identify opportunities for investment and hedging the balance sheets risks • Be responsible for overseeing all elements of strategic partnership.
Compensation	Market linked remuneration.
Perquisites	Perquisites will be as applicable to General Manager cadre of the Bank, viz. Accommodation, provision of car and driver, Mobile, in case of outstation duty Travelling & Halting allowance is payable.
Working hours	Normal working hours as applicable to Bank Executives
Leave	12 days leave per year, out of which not more than 4 days can be availed at a time

Procedure for applying:-

1. Application complete in all respects as per the prescribed format (Annexure A) along with Demand Draft towards application fee of Rs 1000/- and copies of all the credentials as enumerated in Clause 2 should be sent in a closed envelope super scribed "Application for the post of Chief Strategy Officer – VP (Strategy & Investor Relations)" to the following address:

General Manager (CDO)
Indian Bank, Corporate Office, HRM Department
254-260, Avvai Shanmugham Salai, Royapettah, Chennai, Tamil Nadu – 600 014.

All eligible and interested candidates should apply in the prescribed application format to reach the address cited above on or before 29/08/2020. Any application received after the due date will be summarily rejected.

2. The following credentials (photocopies only) are to be enclosed along with the application form
 - 2.1. Proof of date of Birth
 - 2.2. Mark sheet and Passing certificate of all educational, technical qualifications
 - 2.3. Experience certificate(s) specifying designation / job profile, period of service (with specific dates), emoluments, activity profile of previous and present employers, etc.
 - 2.4. Photo Identity proof and Address proof
3. Application fee of Rs 1000/- must be paid by means of a single Demand Draft (MICR) issued by a Scheduled Commercial Bank payable at CHENNAI in favor of "INDIAN BANK, CHIEF STRATEGY OFFICER – VP (STRATEGY & INVESTOR RELATIONS) RECRUITMENT 2020". The demand draft should invariably be attached to the application. Payment of application fee by cash / cheque / postal order / money order will not be accepted. Candidate must write his /her Name, Address, on the reverse side of the Demand Draft.



4. Candidates are required to have a valid personal email ID and Mobile number for contact. It should be kept active during the currency of this project. Bank may send call letters for interview through the registered email ID.
5. Candidates are advised to apply well in advance and Bank will not be responsible if candidates are not able to submit for any reason beyond the control of the Bank.

GENERAL INSTRUCTIONS

- a. Before applying for the post, candidate should satisfy himself/herself that he/she fulfills the eligibility and other norms mentioned in this notice. Bank would be free to reject any application at any stage of the recruitment process, if the candidate is found ineligible. The decision of the Bank shall be final in deciding about qualification, experience and other eligibility norms.
- b. The Bank takes no responsibility for any delay in receipt or loss in postal transit of any application or communication.
- c. The Bank reserves the right to alter, modify or change the eligibility criteria and / or any of the other terms and conditions spelt out in this notice, including criteria for qualifying/method and procedure for selection.
- d. Only those candidates who fulfill the eligibility criteria will be called for interview and intimated by email.
- e. Candidates will have to produce original certificates for educational qualifications, experience, age, category etc. at the time of interview, in support of his/her eligibility, as per the details furnished in the application, failing which the candidate will not be allowed for interview.
- f. Decision of the Bank in all matters regarding eligibility of the candidate, the stages at which such scrutiny of eligibility is to be undertaken, the documents to be produced for the purpose of interview, selection and any other matter relating to recruitment will be final and binding on the candidates. No correspondence or personal enquiries shall be entertained by the Bank in this regard.
- g. Any resultant dispute arising out of this notice shall be subject to the sole jurisdiction of the Courts situated in Chennai.

Canvassing in any form will be a disqualification

Chennai, 06/08/2020

General Manger (CDO)