

# Deloitte Accounting Interview Questions

## General Accounting Questions

### Q1. What is accounting?

Accounting is the systematic process of recording, summarizing, analyzing and interpreting financial transactions and information about a business or organization. It involves the measurement, processing and communication of financial data in order to provide stakeholders with relevant and reliable information for decision-making, financial reporting and the overall management of the entity.

### Q2. What are the major branches of accounting?

The main accounting branches are:

**a) Financial accounting:** Focuses on the preparation and presentation of financial statements for external users such as investors, creditors and regulators. Follows generally accepted accounting principles (GAAP) or international financial reporting standards (IFRS) for reporting financial information.

**b) Managerial accounting:** It includes the use of accounting information by internal users, primarily management, for planning, decision-making and control of business operations. Management accounting focuses on providing relevant and timely information for internal purposes.

**c) Tax Accounting:** Deals with tax matters, including the preparation and filing of tax returns, ensuring compliance with tax laws and regulations, and providing tax planning advice to minimize tax liabilities.

**d) Audit:** Involves the independent examination and verification of financial records, transactions and statements to ensure their accuracy and compliance with applicable accounting standards. Auditors provide an objective assessment of the organization's financial statements and internal controls.

**e) Government Accounting:** It is specific to accounting practices in the public sector, including accounting and financial reporting for government entities, municipalities and other government organizations.

### **Q3. Explain the basic accounting equation.**

The basic accounting equation is also known as the balance sheet equation and is the basis of double-entry bookkeeping. It represents the relationship between a company's assets, liabilities and equity. The equation is as follows:

$$\text{Assets} = \text{Liabilities} + \text{Equity}$$

Assets are anything a company owns or has control over, such as cash, inventory, property, equipment, and receivables.

Liabilities are obligations or debts that a company owes to external parties, such as loans, payables and accrued expenses.

Equity, also referred to as equity or net worth, is the remaining share of a company's assets after deducting liabilities. Includes contributed capital (ordinary shares or retained earnings) and other comprehensive income.

### **Q4. What are the key financial statements in accounting?**

The key financial statements in accounting are:

**a) Income Statement (also known as Profit and Loss Statement):** Presents a company's revenues, expenses, profits and losses for a specific period, usually a month, quarter or year. An income statement shows a company's net profit or net loss by subtracting expenses and losses from revenues and profits.

**b) Balance Sheet:** Provides an overview of the company's financial position at a certain point in time, usually at the end of the reporting

period. The balance sheet lists the company's assets, liabilities, and equity according to the basic accounting equation.

**c) Statement of cash flows:** Represents inflows and outflows of cash and cash equivalents resulting from operating activities, investment activities and financing activities during the given period. The statement of cash flows helps assess a company's ability to generate cash, meet its financial obligations, and support its operating needs.

**d) Statement of Changes in Equity:** This statement shows the changes in equity accounts over a period, including owners' contributions (capital investments), net profit or loss, dividends or withdrawals, and other comprehensive income. It reconciles the beginning and ending balances of equity accounts.

#### **Q5. What is the purpose of a trial balance in accounting?**

A trial balance is a report that lists the balances of all general ledger accounts at a specific point in time. It is prepared to verify the mathematical accuracy of the accounting entries, ensuring that total debits equal total credits. A balanced trial balance confirms that the double-entry accounting system has been properly maintained, but it doesn't detect all errors, like omission or wrong account classification.

#### **Q6. What is working capital and how is it calculated?**

Working capital represents the difference between a company's current assets and current liabilities. It is a measure of a company's short-term financial health and its ability to meet short-term obligations. The formula is:  $Capital = Current\ Assets - Current$

Liabilities Positive working capital indicates the company can pay off its short-term liabilities, whereas negative working capital could signal financial trouble.

#### **Q7. What is double-entry bookkeeping, and why is it important?**

Double-entry bookkeeping is a system where every financial transaction affects at least two accounts, with one account being debited and the other credited. This system ensures the accounting equation ( $Assets =$

*Liabilities + Equity*) remains balanced. Double-entry bookkeeping provides accuracy in financial record-keeping and helps identify errors easily by ensuring that debits always equal credits.

### **Q8. What is the purpose of adjusting entries in accounting?**

Adjusting entries are journal entries made at the end of an accounting period to update accounts before financial statements are prepared. These adjustments ensure that revenues and expenses are recorded in the correct accounting period, following the accrual basis of accounting. For example, adjusting entries may be used to account for accrued expenses or prepaid expenses.

## **Financial Accounting Questions**

### **Q1. What is the difference between cash and accrual accounting?**

Difference between cash and accrual accounting:

**Cash Accounting:** Records transactions when cash is received or paid out. It focuses on actual cash inflows and outflows regardless of when the underlying transactions occurred. It is simpler and provides a real-time view of the cash position.

**Accrual Accounting:** Records transactions as they occur, regardless of the timing of cash flows. It reports revenues when they are earned and expenses when they are spent, even if the actual exchange of cash occurs later. Accrual accounting provides a more accurate picture of a company's financial performance and liabilities.

### **Q2. What is the meaning of generally accepted accounting principles (GAAP)?**

Meaning of Generally Accepted Accounting Principles (GAAP):

- GAAP is a set of standard accounting principles, guidelines, and procedures that companies must follow when preparing and presenting financial statements. It ensures the consistency, comparability, transparency and reliability of financial reporting.

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- GAAP provides a standardized framework for financial reporting that enables investors, creditors and stakeholders to make informed decisions based on accurate and reliable information.
- Compliance with GAAP is often mandatory for public companies because it ensures honesty and integrity in financial reporting and helps prevent fraudulent practices.

### **Q3. Explain the term depreciation**

Depreciation is an accounting method that allocates the cost of an asset over its useful life. It reflects the decline in value and allows businesses to match expenses with income generated by the use of assets.

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### **Q4. What is a balance sheet and what information does it provide?**

A balance sheet is a financial statement that provides an overview of a company's financial situation at a specific point in time. It represents a company's assets, liabilities and equity and allows users to assess its financial health, liquidity and solvency.

### **Q5. Define payables and receivables?**

Accounts Payable: Accounts payable refers to amounts owed by a company to its suppliers or creditors for goods, services or other expenses that have been received but not yet paid. It represents the company's short-term liabilities.

Accounts Receivable: Accounts receivable are amounts owed to the company by its customers or clients for goods sold or services provided on credit. It represents the company's short-term assets as they are expected to be collected from customers in the near future.

### **Q6. What is the purpose of deferred revenue in financial accounting?**

Deferred revenue is money received by a business for goods or services not yet provided. It is recorded as a liability on the balance sheet until the

product or service is delivered. For example, if a company receives a payment for a 12-month subscription, it would initially record the payment as deferred revenue, and recognize it as income gradually over the 12 months as the service is provided.

**Q7. What is goodwill, and how is it recorded on the balance sheet?**

Goodwill is an intangible asset that arises when a company acquires another company for a price higher than the fair market value of its identifiable assets and liabilities. Goodwill includes factors such as brand reputation, customer loyalty, and intellectual property. It is recorded on the balance sheet as a non-current asset but is subject to annual impairment tests, rather than amortization, to ensure it reflects the company's true market value.

**Q8. Explain the concept of deferred tax assets and liabilities.**

Deferred tax assets arise when a company pays more taxes in the current period, which it can use to reduce future tax liabilities. Deferred tax liabilities, on the other hand, occur when a company has to pay more taxes in the future due to temporary differences between the accounting and tax treatment of certain items. These items are recorded on the balance sheet to reflect future tax obligations or benefits.

**Q9. What is an impairment of assets?**

Asset impairment occurs when the carrying value of an asset exceeds its recoverable amount, meaning the asset's market value has significantly decreased. In such cases, the asset must be written down to reflect its true value, resulting in an impairment loss. Impairment is typically triggered by events such as technological obsolescence, market decline, or damage to the asset.

**Managerial Accounting Questions**

**Q1. What is Managerial Accounting?**

Managerial accounting is a branch of accounting that focuses on providing financial information and analysis to internal users within an organization. Its primary purpose is to assist management in making informed decisions, formulating strategies and achieving organizational goals.

## **Q2. How does managerial accounting differ from financial accounting?**

Financial accounting focuses on providing financial information to external stakeholders, following standardized principles and reporting historical data, while managerial accounting provides internal users with customized, forward-looking information for planning, decision-making and internal control within an organization.

## **Q3. What is the concept of cost, volume and profit analysis?**

Cost, volume, and profit (CVP) analysis is a managerial accounting technique that examines the relationships between costs, volume, and profits. It helps businesses understand how changes in sales volume, selling price, variable costs, and fixed costs affect their profitability. CVP analysis helps in determining the break-even point, evaluating profit potential, performing sensitivity analysis and planning for target profits.

## **Q4. Explain the importance of budgeting in managerial accounting**

Budgeting in managerial accounting is important for planning, control and decision making. It provides a plan for achieving goals, effectively allocates resources, and promotes coordination. Budgets also enable performance evaluation, identify variances, and enable managers to optimize operations and make informed decisions.

## **Q5. What is analysis of variance and why is it important?**

Analysis of variance is a key technique used in managerial accounting to compare and analyze differences between actual and budgeted data. It helps identify and understand the causes of differences in revenue, costs and profitability and enables managers to take appropriate action and improve performance. By providing insight into the causes of deviations from planned results, variance analysis enables organizations

to make informed decisions, increase efficiency and optimize resource allocation for better financial control and performance management.

**Q6. What is a cost driver and why is it important in activity-based costing (ABC)?**

A cost driver is a factor that directly causes a change in the cost of an activity. In activity-based costing (ABC), cost drivers are used to allocate overhead costs to products or services based on their actual consumption of resources. For example, machine hours may be a cost driver for manufacturing costs. Identifying the right cost drivers is essential for more accurate cost allocation and pricing decisions.

**Q7. How do fixed and variable costs impact break-even analysis?**

In break-even analysis, fixed costs remain constant regardless of production levels, while variable costs change in proportion to production volume. The break-even point is the sales level at which total revenue equals total costs, with no profit or loss. It is calculated by dividing fixed costs by the contribution margin per unit (sales price per unit - variable cost per unit). Understanding these costs is key to making pricing and production decisions.

**Q8. What is contribution margin, and why is it important in decision-making?**

The contribution margin is the difference between sales revenue and variable costs. It represents the portion of sales revenue that contributes to covering fixed costs and generating profit. The formula is:

$$\text{Contribution Margin} = \text{Sales} - \text{Variable Costs}$$

The contribution margin is crucial for determining the break-even point and making decisions about pricing, product lines, and cost control.

**Q9. What is a flexible budget, and how does it differ from a static budget?**

A flexible budget adjusts for changes in the level of activity, allowing for better control and performance evaluation. It provides different budgeted



amounts based on varying activity levels, unlike a static budget, which is fixed regardless of actual activity. Flexible budgets are useful for businesses with fluctuating production volumes or sales levels, as they provide more accurate cost control and performance measurement.

## **Auditing and Internal Controls Questions**

### **Q1. What is an audit and why is it done?**

An audit is an independent review of an organization's financial statements, records, and processes to ensure accuracy, compliance, and reliability of financial reporting. It is performed to assure stakeholders, including investors, creditors and the public, of the credibility and integrity of an organization's financial information.

### **Q2. What are the types of audit opinions?**

There are four types of audit opinions: unqualified, qualified, adverse, and disclaimer. Unqualified means the financial statements are fair, qualified means a limitation in the scope of the audit, adverse means material misstatements, and rejected means insufficient evidence or a limitation on the audit.

### **Q3. What are internal controls and why are they important in accounting?**

Internal controls in accounting refer to the policies, procedures, and systems implemented within an organization to protect assets, ensure the accuracy and reliability of financial information, promote compliance with laws and regulations, and prevent fraud. They are critical to maintaining the integrity of financial data, reducing the risk of errors or irregularities, and providing reassurance to stakeholders.

### **Q5. Explain the role of segregation of duties in internal controls.**

Segregation of duties in internal controls involves dividing responsibilities among individuals to prevent fraud and error. It creates checks and

balances, increases accountability and promotes transparency in the organization's control system.

### **Q6. How do you identify and address potential fraud risks?**

In order to identify and address potential fraud risks, we should implement several key measures. First, conducting a thorough risk assessment can help identify areas at risk of fraud, allowing targeted prevention and detection strategies to be developed. Implementing strong internal controls such as segregation of duties, regular monitoring and independent reviews can mitigate the risks of fraud. Organizations should also implement a robust reporting system that encourages employees to confidentially report any suspicious activity.

### **Q7. What is a compliance audit, and how does it differ from a financial audit?**

A compliance audit evaluates whether an organization is adhering to laws, regulations, and internal policies. Its goal is to ensure that the entity operates within legal and regulatory frameworks. In contrast, a financial audit focuses on assessing the accuracy of an organization's financial statements and whether they present a true and fair view, in accordance with GAAP or IFRS. Compliance audits focus on legal adherence, while financial audits focus on financial accuracy.

### **Q8. What is a risk-based audit approach?**

A risk-based audit approach focuses on identifying areas of higher risk within an organization and allocating audit resources accordingly. This method prioritizes examining transactions, processes, or accounts where the likelihood of material misstatement or fraud is higher. By targeting high-risk areas, auditors can provide more value and efficiency in their audit procedures.

### **Q9. What is a material misstatement in an audit, and how is it addressed?**

A material misstatement is an error or omission in financial statements that could significantly impact the decision-making of users of the statements. Materiality is a key concept in auditing, and auditors use

professional judgment to determine whether a misstatement is material. If found, auditors recommend adjustments to the financial statements or, in serious cases, issue a qualified or adverse audit opinion.

### **Q10. How do you assess the effectiveness of internal controls?**

Auditors assess the effectiveness of internal controls by reviewing policies, procedures, and the segregation of duties within an organization. This assessment includes testing control activities like reconciliations, approvals, and authorizations to ensure they are operating effectively. Auditors may also perform walkthroughs of processes and observe whether controls are consistently applied. Ineffective controls increase the risk of fraud and financial misstatements.

## **Taxation Questions**

### **Q1. What is the difference between tax avoidance and tax evasion?**

Tax avoidance is the legal use of legitimate methods to minimize tax liability, while tax evasion involves illegal activities to avoid taxes. Avoidance is about strategic tax planning within the law, while evasion involves deliberate deception and non-disclosure to avoid tax liability.

### **Q2. Explain the concept of tax deductions.**

Tax deductions are expenses or items that can be deducted from the taxable income of an individual or business, thereby reducing the amount of tax owed to the government. These deductions are allowed by tax laws and serve as a means of incentivizing certain behavior or providing relief for specific expenses. Common tax deductions include education-related expenses, mortgage interest, charitable donations, and business-related expenses.

### **Q3. What are the different types of taxes?**

Governments around the world impose various types of taxes, including income taxes, sales taxes, property taxes, corporate taxes, and excise

taxes. Income tax is collected on the earnings of individuals, while sales tax is levied on the purchase of goods and services. Property tax is based on the value of real estate owned, while corporate income tax applies to the profits of businesses. Excise duty applies to specific goods such as tobacco, alcohol and petrol.

#### **Q4. What is the purpose of tax planning in accounting?**

Governments around the world impose various types of taxes, including income taxes, sales taxes, property taxes, corporate taxes, and excise taxes. Income tax is collected on the earnings of individuals, while sales tax is levied on the purchase of goods and services. Property tax is based on the value of real estate owned, while corporate income tax applies to the profits of businesses. Excise duty applies to specific goods such as tobacco, alcohol and petrol.

#### **Q5. What is the purpose of tax planning in accounting?**

The purpose of tax planning in accounting is to optimize an organization's tax obligations by strategically managing its financial transactions and operations. Through tax planning, businesses seek to legally minimize their tax burden while ensuring compliance with applicable tax laws and regulations. Effective tax planning enables businesses to effectively allocate resources, increase profitability and maintain a competitive edge in the marketplace while still meeting their tax obligations.

#### **Q6. How do changes in tax laws affect financial reporting?**

Changes in tax laws can have a significant impact on financial reporting. Companies must assess how changes in tax rates, deductions, credits or other provisions affect their tax obligations and financial statements. This may require adjustments to deferred tax assets, liabilities and tax provisions to accurately reflect the new tax laws.

#### **Q7. What is the difference between direct and indirect taxes?**

Direct taxes are levied directly on the income or wealth of individuals or businesses, such as income tax or corporate tax. These are paid directly to the government by the person or organization on whom the tax is

imposed. Indirect taxes, on the other hand, are levied on goods and services, such as sales tax or value-added tax (VAT), and are collected by an intermediary (like a retailer) from the consumer.

### **Q8. How do tax credits differ from tax deductions?**

Tax credits directly reduce the amount of tax owed, dollar for dollar, while tax deductions reduce taxable income, which indirectly reduces tax liability. For instance, if you have a \$1,000 tax credit, your tax bill is reduced by \$1,000. In contrast, if you have a \$1,000 tax deduction, the actual reduction in taxes depends on your tax bracket.

### **Q9. What is transfer pricing, and why is it important for multinational companies?**

Transfer pricing refers to the pricing of goods, services, or intangibles transferred between related entities, such as different divisions of the same multinational company. It is important because transfer pricing can impact the allocation of income and expenses among different tax jurisdictions, potentially affecting tax liabilities. Governments enforce strict rules to ensure that transfer pricing reflects arm's length transactions, meaning prices should be set as if between unrelated parties.

### **Q10. What is the alternative minimum tax (AMT), and how does it work?**

The Alternative Minimum Tax (AMT) is a separate tax calculation that ensures individuals and corporations with substantial deductions or tax preferences pay at least a minimum level of tax. The AMT limits the use of deductions and tax credits to prevent taxpayers from paying too little in taxes. Taxpayers must calculate their tax liability under both the regular tax system and the AMT system and pay the higher of the two amounts.

## **Ethical and Professional Conduct Questions**

### **Q1. What are the ethical aspects in accounting?**

Ethical considerations in accounting are essential to maintaining the integrity and public confidence in the profession. Accountants must adhere to ethical standards such as honesty, objectivity, confidentiality and professional competence. They should accurately report financial information, avoid conflicts of interest and adhere to the principles of fairness and transparency. Ethical behavior in accounting ensures accurate financial reporting, protects the interests of stakeholders and promotes a healthy business environment.

### **Q2. Explain the importance of confidentiality in accounting.**

Confidentiality is of the utmost importance in accounting as it ensures the privacy and security of sensitive financial information. Maintaining confidentiality against unauthorized access protects the integrity of financial data and prevents potential misuse or fraud.

### **Q3. How do you handle conflicts of interest in accounting?**

Implement strict ethical standards, promote transparency, ensure independence and establish robust internal controls to address conflicts of interest in accounting. These measures ensure the integrity and trustworthiness of financial information.

### **Q4. Discuss the role of professional organizations in accounting.**

Professional accounting organizations such as the American Institute of Certified Public Accountants (AICPA) or the Association of Chartered Certified Accountants (ACCA) play a vital role in promoting excellence, setting standards and developing the profession. These organizations provide accountants with a platform for networking, access to professional development opportunities, and up-to-date information on the latest industry trends and regulations.

### **Q5. How do you ensure compliance with accounting standards and regulations?**



To ensure compliance with accounting standards and regulations, organizations should establish reliable internal controls, conduct regular audits and be informed of changes. Implementing policies, training employees, and using accounting software streamline processes. External auditors and professional guidance minimize risk and ensure compliance.

