Quantity Surveyor Behavioral Questions

1. Tell us about a time when you had to deal with a difficult contractor or supplier. How did you handle it?

💡 **Answer:**

- I remained professional and listened to their concerns.
- Provided evidence-based reasoning to justify cost changes.
- Negotiated a fair solution.

2. Describe a situation where you had to negotiate costs or contracts.

💡 **Answer:**

- In a previous project, a supplier quoted a higher price.
- I presented alternative suppliers and market rates.
- Successfully negotiated a 10% reduction.

3. How do you ensure accuracy in your work?

💡 **Answer:**

- Double-check calculations.
- Use quantity surveying software.
- Follow standard methods of measurement (e.g., SMM7, NRM).

4. Have you ever worked under tight deadlines? How did you manage your time?

💡 **Answer:**

- Prioritized urgent tasks.
- Used scheduling tools like MS Project.
- Delegated minor tasks to the team.

5. What steps do you take to avoid disputes in construction contracts?

💡 **Answer:**

- Ensure clear contract terms.
- Maintain proper documentation.
- Communicate proactively with stakeholders.

General Questions

6. Why did you choose Quantity Surveying as a career?

💡 **Answer:**
I enjoy working with numbers and construction. QS offers a perfect mix of cost management and project execution.

7. What are the biggest challenges facing Quantity Surveyors today?

💡 **Answer:**

- **Rising material costs**
- **Contract disputes**
- **Keeping up with new technologies**

8. How do you stay updated with industry trends?

💡 **Answer:**

- **Attending seminars and webinars**
- **Following RICS & CIOB updates**
- **Networking with industry professionals**

9. What do you know about our company and the projects we handle?

💡 **Answer:**

- **(Research the company before the interview)**
- **Mention key projects and achievements of the company.**

10. Where do you see yourself in five years as a Quantity Surveyor?

💡 **Answer:**

- **Becoming a Senior QS**
- **Gaining RICS/AIQS certification**
- **Leading high-value projects**